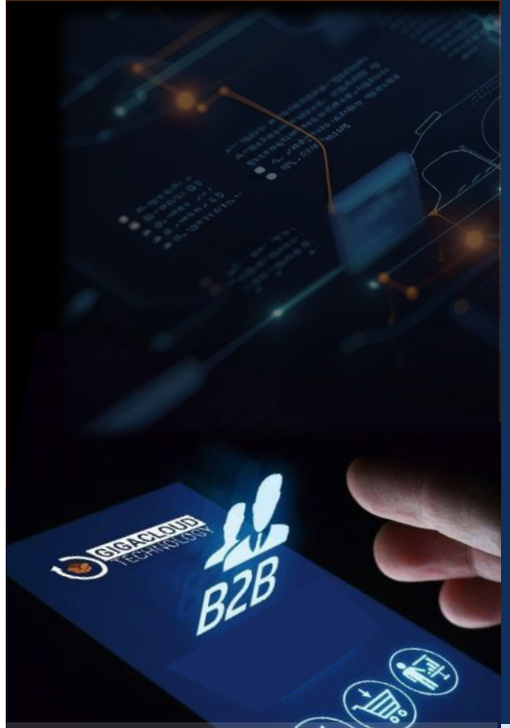
GIGACLOUD TECHNOLOGY

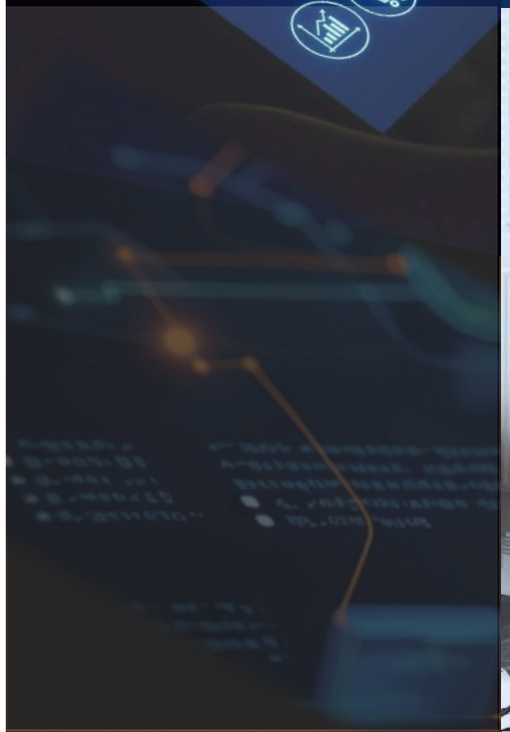
GCT
NasdaqListed

Q3 2026 Investor Presentation

November 2026











Disclaimer

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This document does not contain all relevant information relating to the Company or its securities, particularly with respect to the risks and special considerations involved with an investment in the securities of the Company. Nothing contained in this document shall be relied upon as a promise or representation as to the past or future performance of the Company. Past performance does not guarantee or predict future performance.

You acknowledge that any assessment of the Company that may be made by you will be independent of this document and that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company.

This document contains forward-looking statements. These statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates," "confident" and similar statements. Among other things, the business outlook and quotations from management in this document, if any, as well as the Company's strategic and operational plans, contain forward-looking statements. The Company may also make written or oral forward-looking statements in its periodic reports to the U.S. Securities and Exchange Commission (the "SEC"), in press releases and other written materials and in oral statements made by its officers, directors or employees to third parties. Statements that are not historical facts, including statements about the Company's beliefs and expectations, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement. Further information regarding these and other risks is included in the Company's filings with the SEC. All information provided herein is as of the date of this document, and the Company undertakes no obligation to update any forward-looking statement, except as required under applicable law.

This document may also contain non-GAAP financial measures, the document of which is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with accounting principles generally accepted in the United States of America. In addition, the Company's calculation of these non-GAAP financial measures may be different from the calculation used by other companies, and therefore comparability may be limited. The reconciliation of those measures to the most comparable GAAP measures is contained within this document or available at our website https://investors.gigacloudtech.com.

Our Mission Statement

GIGACLOUD TECHNOLOGY (NASDAQ: GCT) IS A PIONEER OF THE GLOBAL B2B MARKETPLACE FOR LARGE PARCEL MERCHANDISE THAT IS REINVENTING THE SUPPLY CHAIN AND TRANSFORMING THE WAY WHOLESALE BUYERS AND SELLERS CONNECT AND TRANSACT

Our GigaCloud B2B Marketplace seamlessly connects suppliers and resellers across the globe in real time



Our History

2010-Present

2010

Launched our first ecommerce store on Rakuten

Officially entering the Japanese market

2012

Official entry into the U.K. Market

2013

Official entry into the U.S. market

2017

Official entry into the German market

2019

Launched Gigab2b.com

2022

IPO on Nasdaq

Opened our Malaysia office

2023

Acquisitions of

NOBLE HOUSE HOME FURNISHINGS LLC

wondersign

2024

Forbes' #1 America's Most Successful Small-Cap Company

Forbes AMERICA'S MOST SUCCESSFUL SMALL COMPANIES 2025

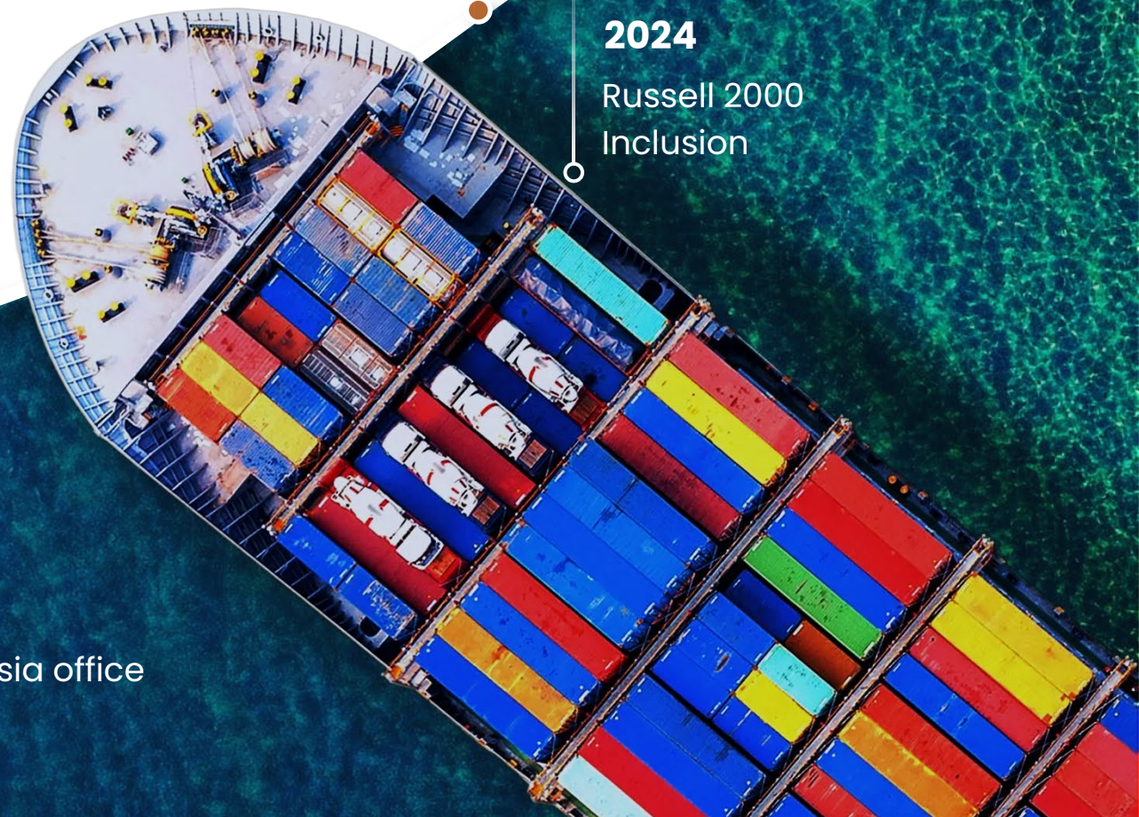
2024

Russell 2000 Inclusion

2026

Acquisition of

New Classic FURNITURE

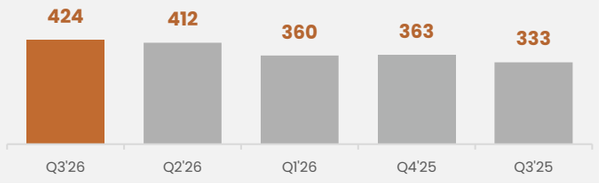


OUR FINANCIALS

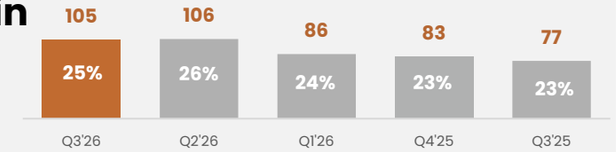
GigaCloud At A Glance

OUR FINANCIALS ($M)

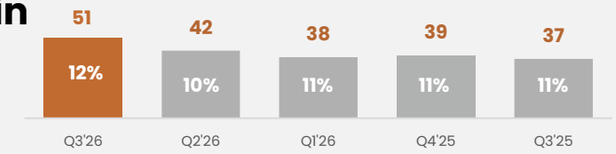
Total Revenues
$424M / 27 %
Revenue / YoY Growth
Q3'25 to Q3'26



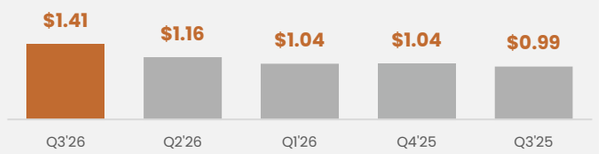
Gross Profit & Margin
$105M / 37%
Gross Profit / YoY Growth
Q3'25 to Q3'26



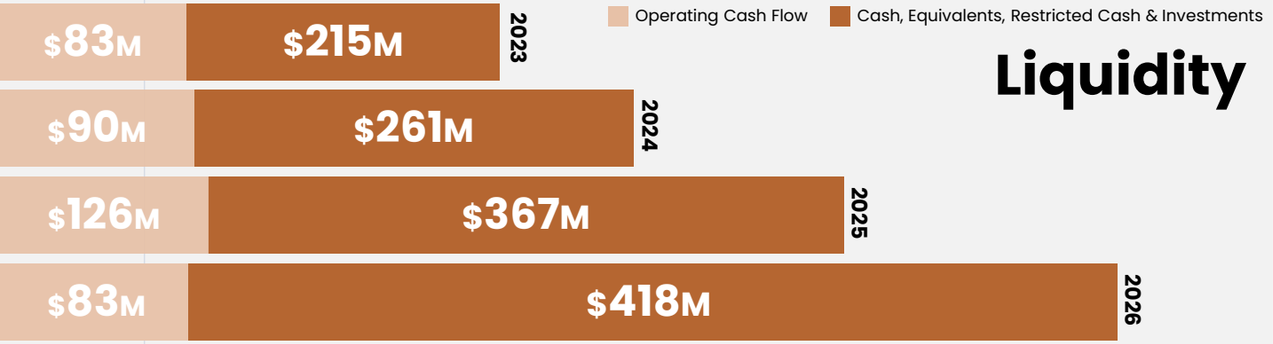
Net Income & Margin
$51M / 36%
Net Income / YoY Growth
Q3'25 to Q3'26



Diluted EPS
$1.41 / 42%
Diluted EPS / YoY Growth
Q3'25 to Q3'26



Liquidity



Liquidity figures represent the nine months ended September 30 of each year

OUR SCALE

$1.8B
GigaCloud Marketplace GMV
LTM ended 9/30/26

24%
GigaCloud Marketplace GMV Growth
Year-over-Year

$1B
3P Seller GigaCloud Marketplace GMV
LTM ended 9/30/26

31%
3P GigaCloud Marketplace GMV Growth
Year-over-Year

OUR REACH

1,507
Active 3P Sellers
LTM ended 9/30/26

22%
Active Seller Growth
Year-over-Year

13,837
Active Buyers
LTM ended 9/30/26

21%
Active Buyer Growth
Year-over-Year

~$133k
Active Buyer Spend
LTM ended 9/30/26

Our Capital Allocation

2022	2023	2024	2025	2026
$41M	**$2M**	**$23M**	**$67M**	**$60M**
				As of 9/30/2026
gross proceeds raised in IPO	in Class A shares repurchased under 2023 authorization	in Class A shares repurchased under 2024 authorization	in Class A shares repurchased under 2024 & 2025 authorizations	in Class A shares repurchased under 2025 & 2026 authorizations
	$87M			**$18M**
	acquisitions of Noble House & Wonder			acquisition of New Classic

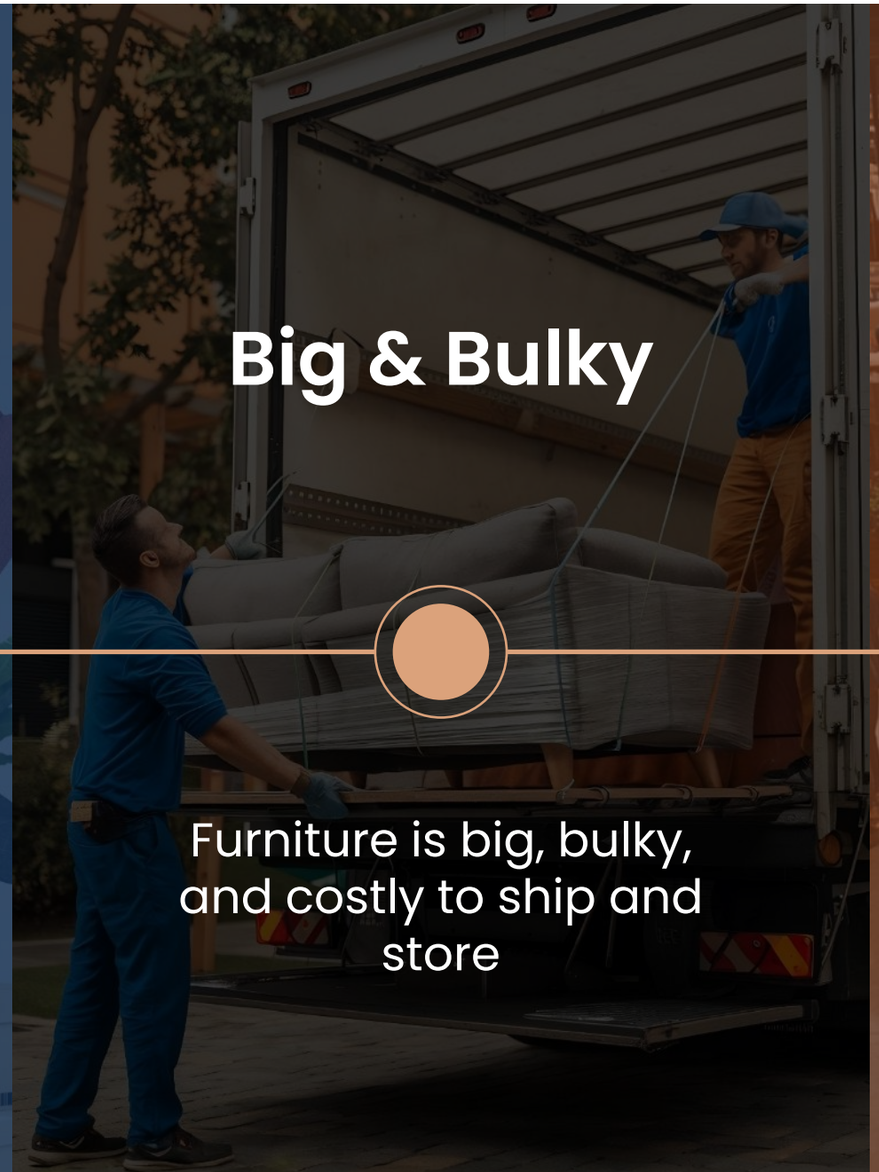
OUR BUSINESS MODEL

Nature of the Furniture Industry

Non-standard

Countless styles, sizes, and colors create a vast product universe

Big & Bulky



Furniture is big, bulky, and costly to ship and store

Fragmented Market

Numerous players and diverse sales channels create a complex environment

What is SFR®?

Supplier Fulfilled Retailing® (SFR®): Transforming wholesale trade through reorganizing the supply chain and redefining key roles for a risk- and efficiency-optimized B2B ecosystem.

SELLER

SUPPLIERS/MANUFACTURERS



GIGAB2B.COM



GLOBAL FULFILLMENT NETWORK



BUYER

RETAILERS/RESELLERS
ECOMMERCE/BRICK-AND-MORTAR



END CONSUMER

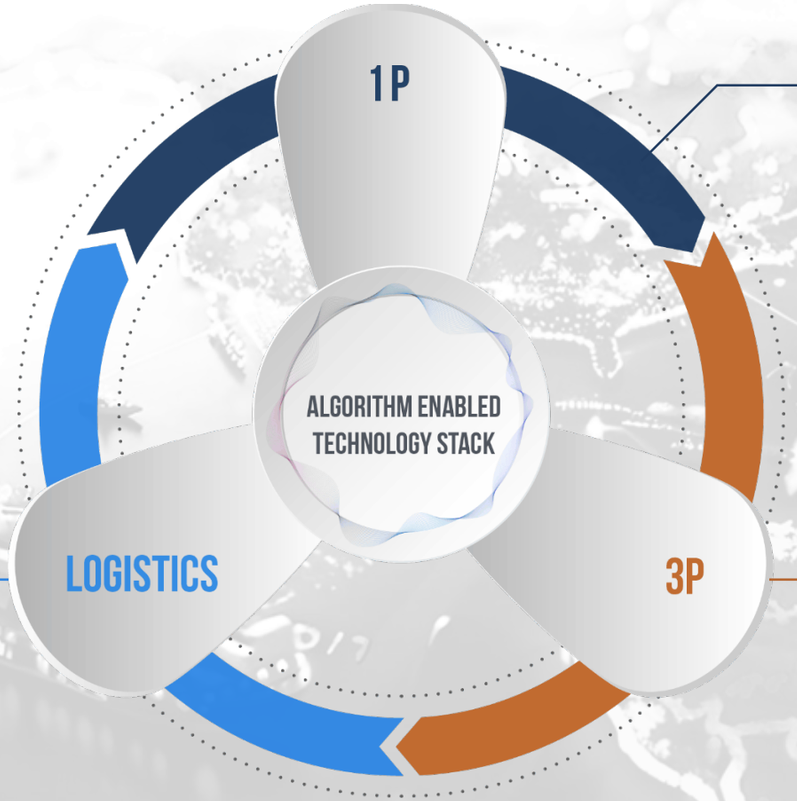


Fulfilled Through



THE GIGACLOUD CYCLE

1P, 3P, and Logistics



Revenue generated from sale of GigaCloud inventory

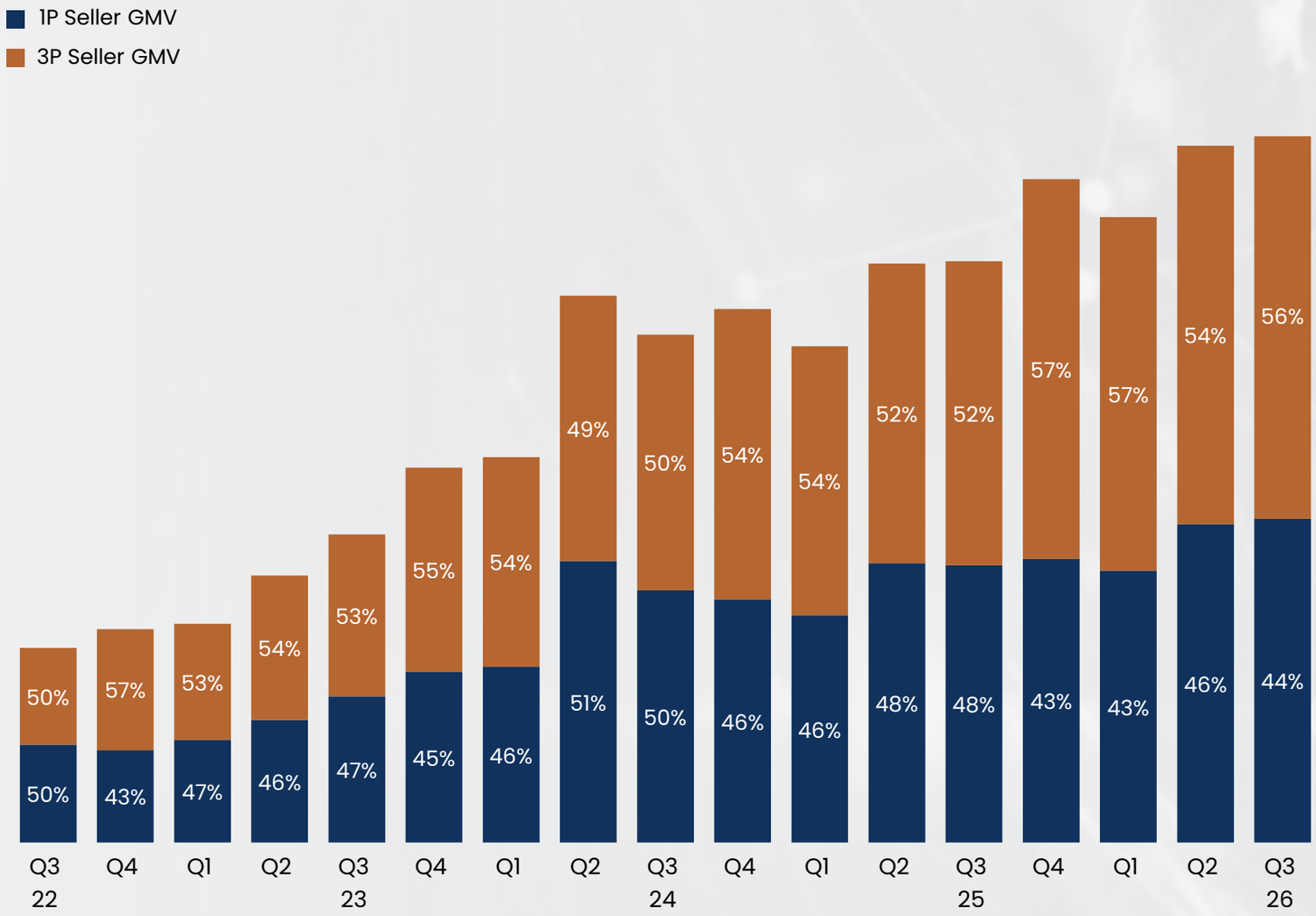
Infrastructure supporting 1P & 3P businesses; providing efficient fulfillment solutions

Revenue generated from services through facilitation of transactions between sellers and buyers

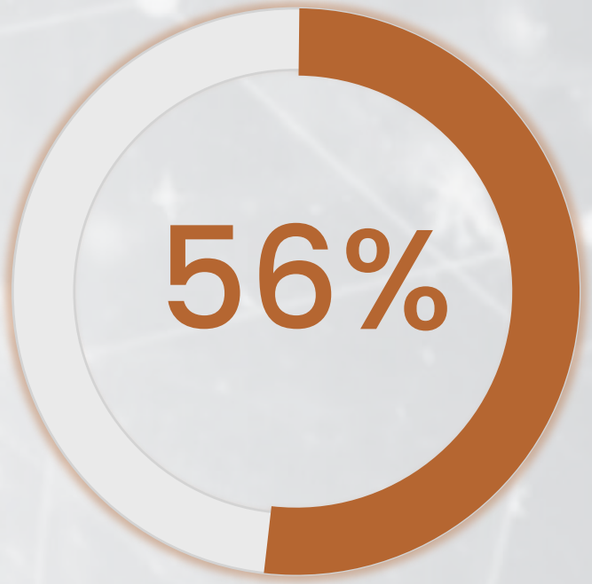
GigaCloud Marketplace GMV = Total gross merchandise value of transactions ordered through GigaCloud Marketplace, including 3P and 1P, before deducting value added tax, goods and services tax, shipping charges paid by buyers to sellers, and refunds

Marketplace GMV Distribution

GigaCloud Marketplace GMV Breakdown



3P seller GigaCloud Marketplace GMV represents



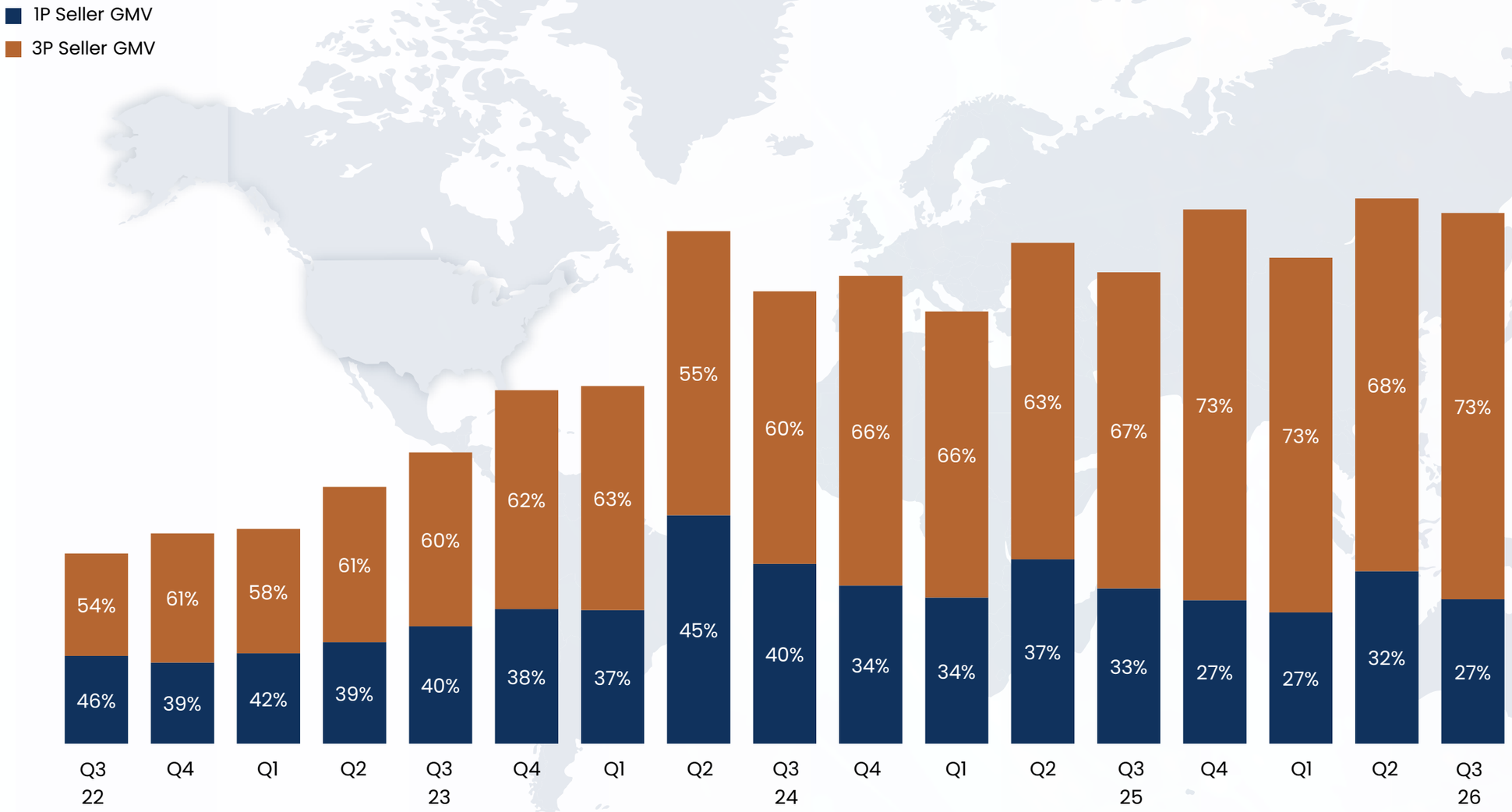
of total Marketplace GMV

for the 12 months ended September 30, 2026

November 2026

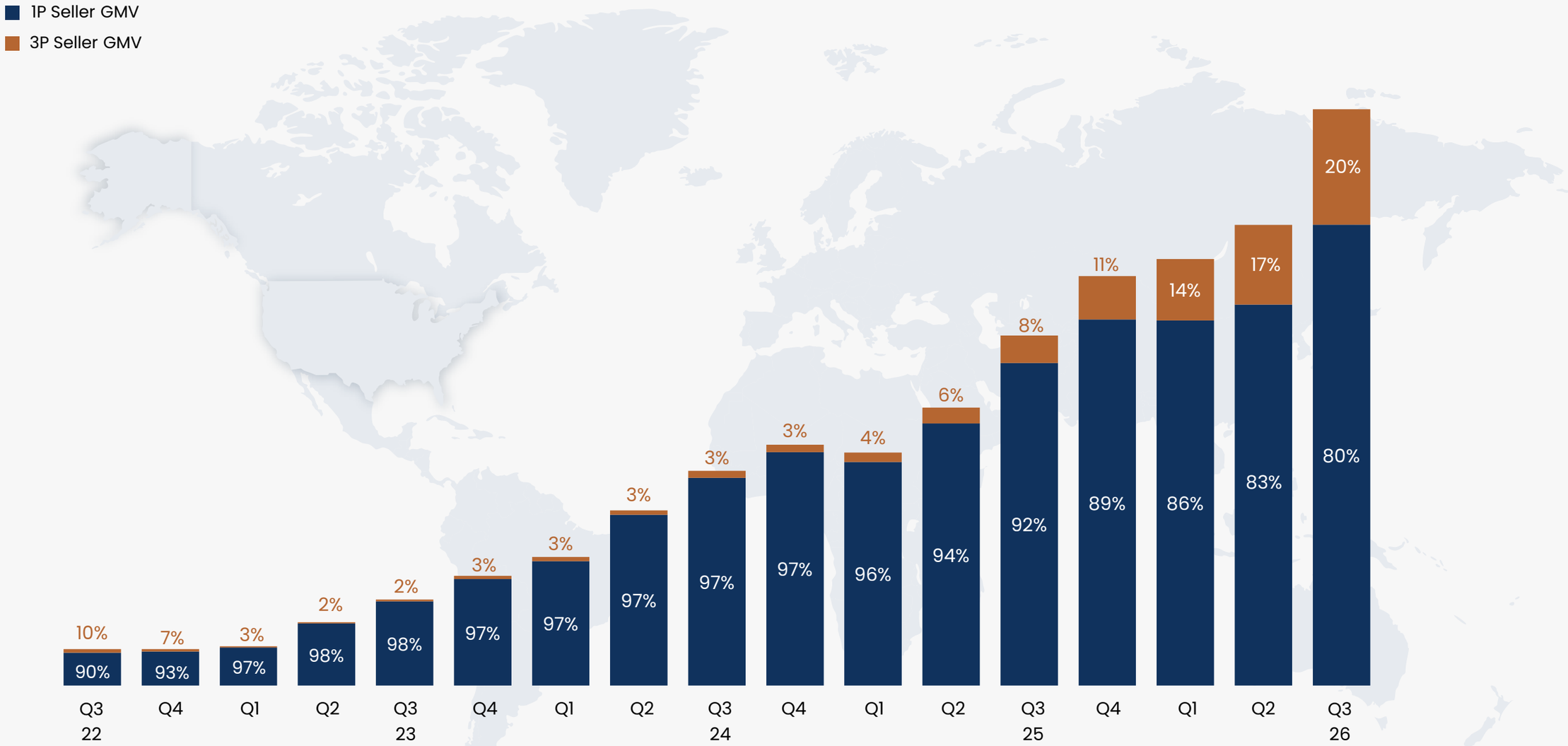
Lead with 1P, Grow with 3P

GigaCloud Marketplace GMV Breakdown - USA



Lead with 1P, Grow with 3P

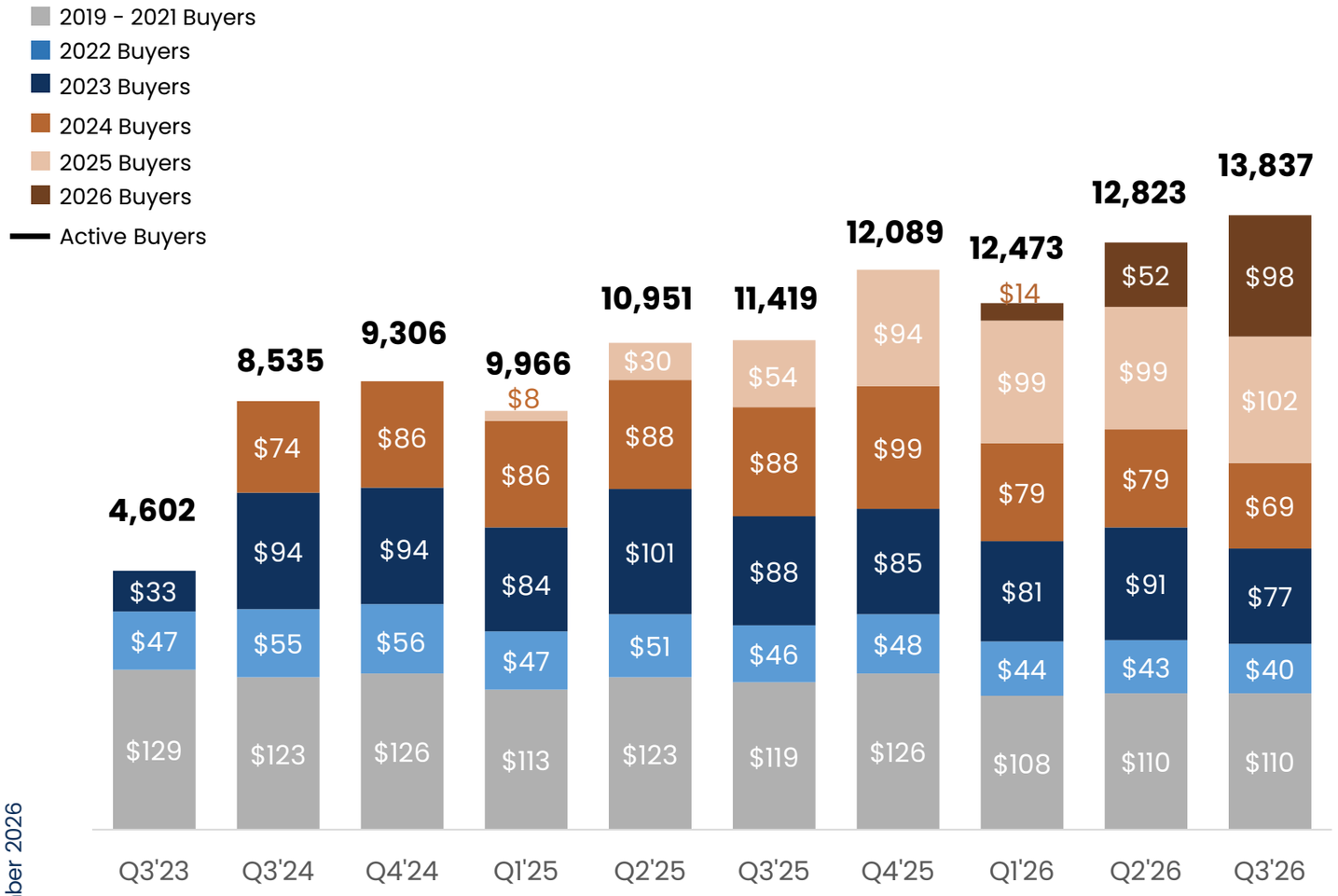
GigaCloud Marketplace GMV Breakdown - Europe



OUR MARKETPLACE

Attractive Active Buyer Trends

Active Buyer Spend (GMV) in GigaCloud Marketplace (USD$ in millions)



Buyers represent the group of buyers who first purchased products through the GigaCloud Marketplace in a given year
Active Buyers shows the total number of buyers who have made at least one purchase in our GigaCloud Marketplace in the last twelve months
Source: Company

November 2026

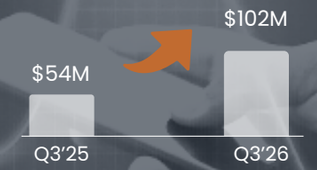
Q3 2026 KEY STATISTICS

13,837
Active Buyers

$133k+
Spend per Active Buyer

KEY BUYER TRENDS

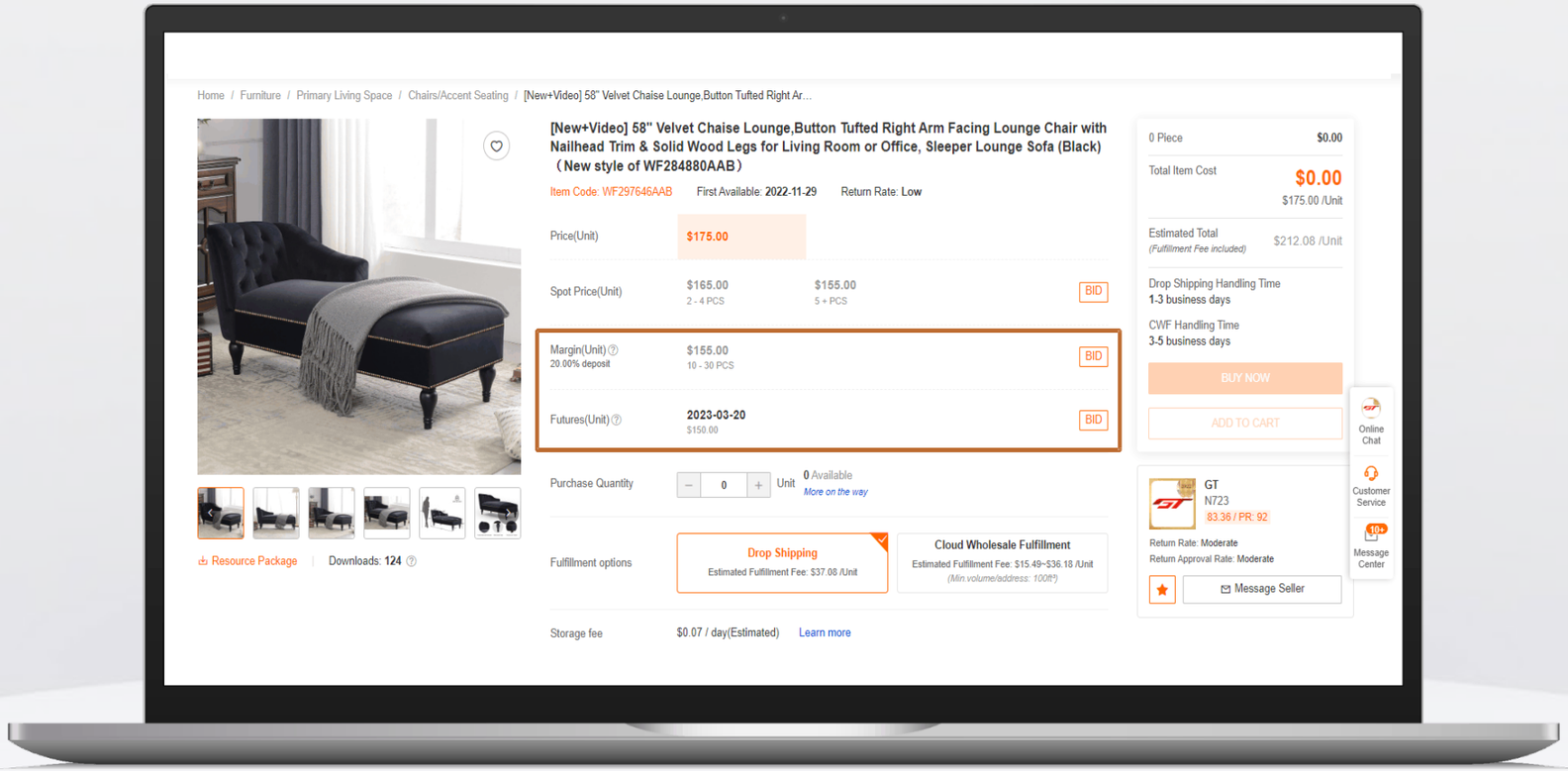
01 Buyers who joined in 2025 increased spend from $54M in Q3'25 to $102M in Q3'26



02 Sustained momentum in buyer spending and engagement through expansion of service offerings and enhancement of logistics capabilities

03 Continued growth in active buyer base, driven by customer referrals and word-of-mouth

Flexible Tools to Facilitate Transactions



Simple Transactions

Direct Fulfilment

GigaCloud fulfills product directly from a Company facility to the end consumer, without need for buyers to warehouse or handle any aspect of fulfillment

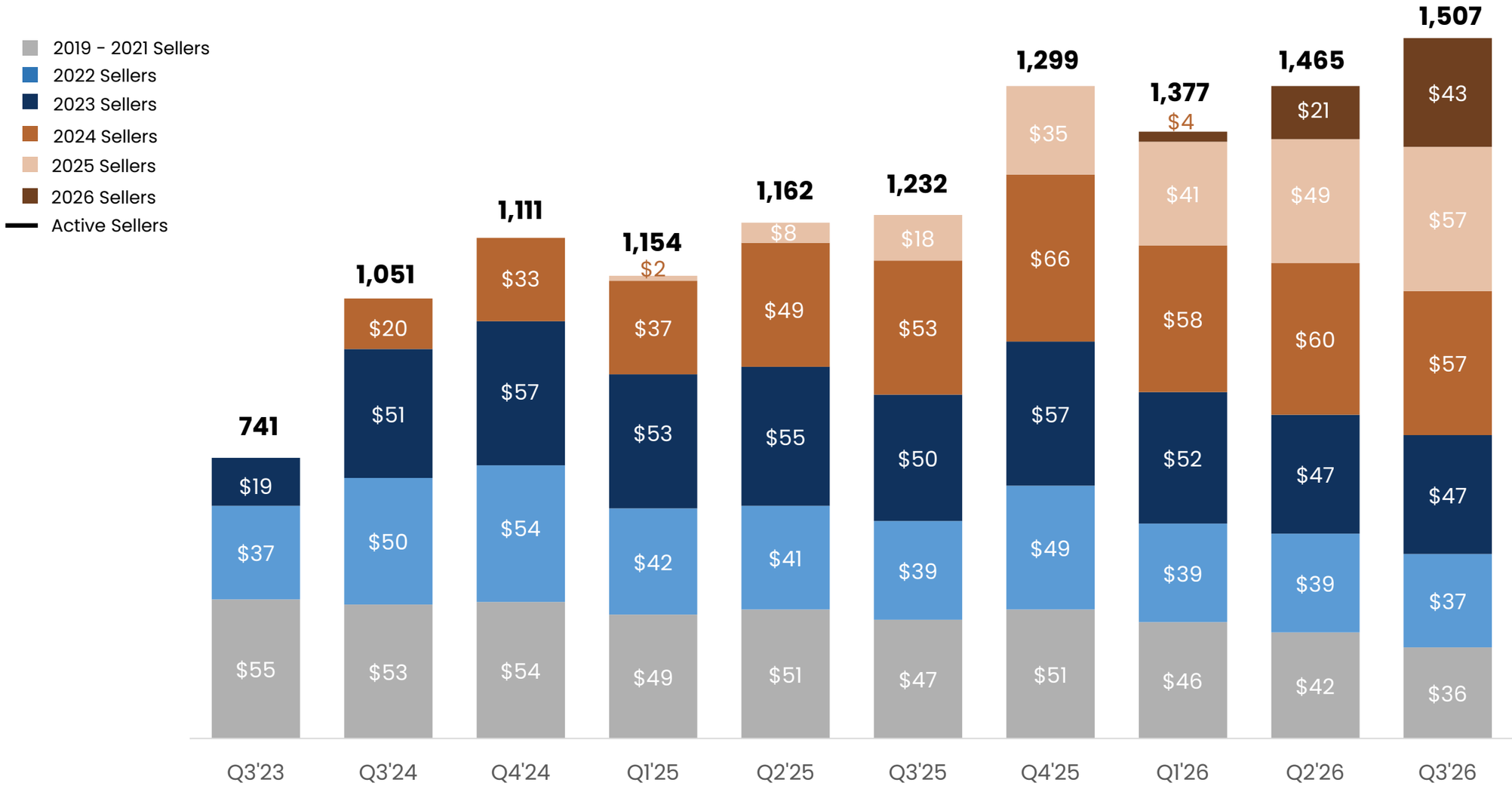


Complex Transactions

- Rebate
- Spot Price
- Margin Transaction
- Margin Transaction for Future Goods

Accelerating Seller Momentum Driving GMV Growth

3P Seller GigaCloud Marketplace GMV (USD$ in millions)



3P seller GigaCloud Marketplace GMV means the total gross merchandise value of transactions sold through our GigaCloud Marketplace by 3P sellers, before any deductions of value added tax, goods and services tax, shipping charges paid by buyers to sellers and any refunds.

Expansive Product Categories

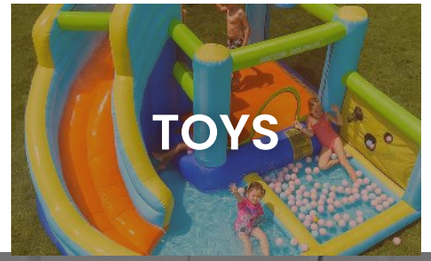
- Grilling Tools
- Garden Décor
- Patio Furniture
- Outdoor Power
- Outdoor Heating



- Car Tires
- Mobility Aids
- Folding Bikes
- Car Accessories
- Electric Scooters



- Trampolines
- Play Structures
- Bouncy Castles
- Basketball Hoops
- Kids' Ride-On Toys



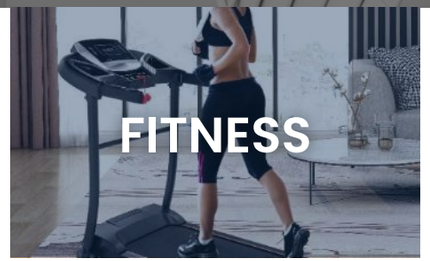
- Ovens
- Ice Makers
- Dehumidifiers
- Washing Machines
- Dishwashers & Dryers



90,000+ SKUs and Growing



- Lounge & Dining
- Bedroom
- Kitchen
- Office



- Home Gym Equipment
- Weightlifting Gear
- Swimming Gear
- Outdoor Gear



- Sauna Rooms
- Plumbing
- Bathtub
- Stool
- Sinks



- Travel Accessories
- Home Decoration
- Christmas Trees
- Home Lighting
- Pet Supplies

SOFTWARE: Tech-Driven Operations

Data-driven Tech Stack Accelerates Operational Efficiency





Advanced Tech Empowered Software Framework







HARDWARE: End-to-End Fulfillment Capabilities

Supplier

Reseller

End Consumers

Delivery of goods

GIGACLOUD TECHNOLOGY

Cloud storage: Virtual warehousing solution for manufacturers
Cloud delivery: Direct fulfillment to end consumer with single flat rate option

Last mile delivery

Bulky Merchandise Delivery

≥150 lbs
items weighing over 150 lbs

installation services for end consumers



3 Days
Empowered to reach >90% of customers in lower 48 states within 3 days on average

Ocean Transportation



15 ports of destination

35,000+ containers annually

As of 12/31/2025

Extensive Trucking Network



Partnership with all major trucking and freight service providers

Global Fulfillment Network

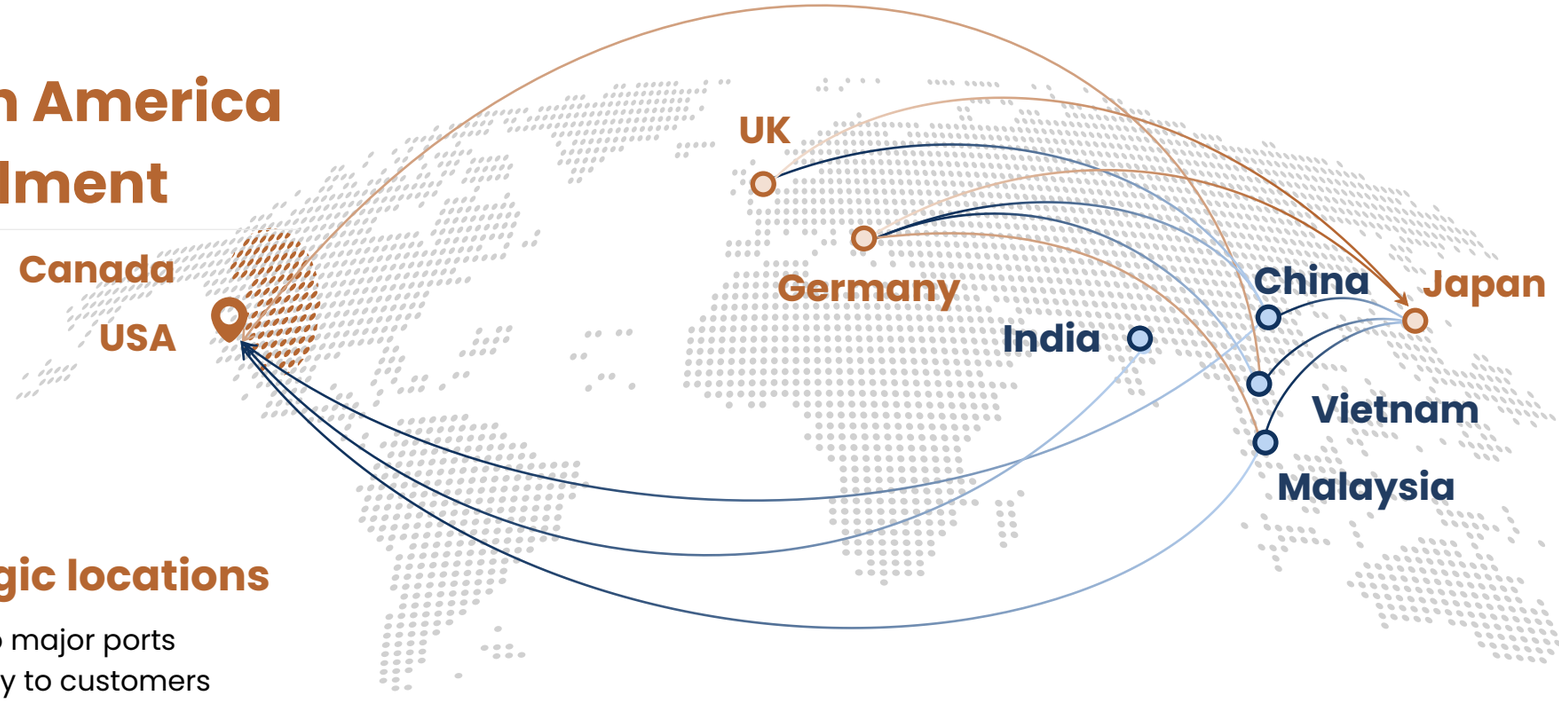


40 facilities in 5 countries

12M+ sf total unified fulfillment management system

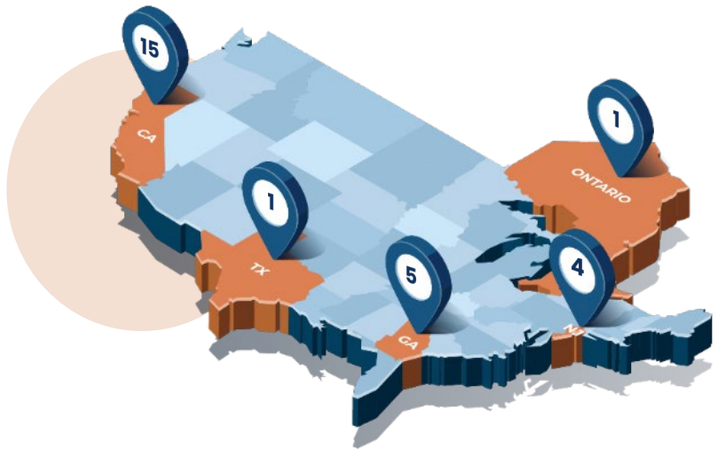
Our Presence

North America Fulfillment



Strategic locations

- Close to major ports
- Proximity to customers
- Shortened delivery time to end consumer



Key operating centers

- Los Angeles, CA
- Savannah, GA
- Cranbury, NJ
- Grand Prairie, TX

Global Reach

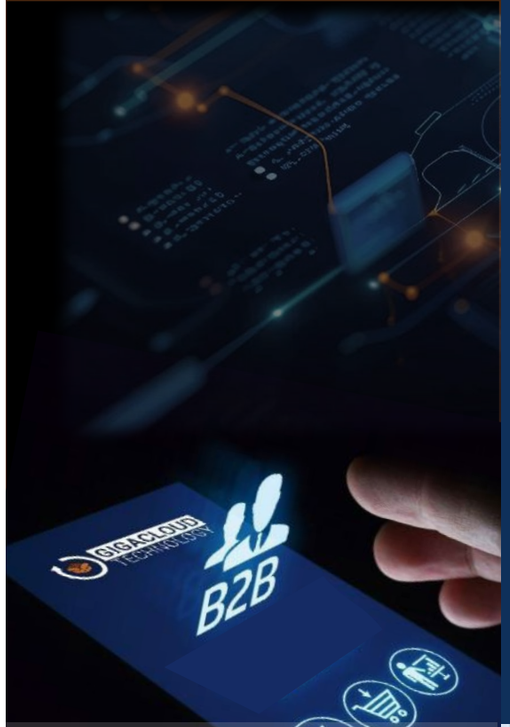
2 fulfillment centers	1 port of destination
6 fulfillment centers	4 ports of destination
3 fulfillment centers	1 port of destination
25 fulfillment centers	7 ports of destination
1 fulfillment center	2 ports of destination

Global Sourcing

- Vietnam
- Malaysia
- India
- China

GIGACLOUD TECHNOLOGY

GCT
NasdaqListed



Thank You



